



## 28<sup>th</sup> Xylexpo Biennial International Exhibition of Woodworking Technology and Components for the Furniture Industry Milan, Fieramilano Rho Expo Center, 21-24 May 2024

Below is a summary of participation rates for Xylexpo 2024. We refer you to the "General Regulations" and the "Technical Regulations" for more information.

As usual, "early bird" fees are very attractive, offering a huge discount for registrations submitted within October 31, 2023. We have maintained the system of tiered fees, based on the principle of lower unit prices per square meter as the total area increases.

Xylexpo registrations can be **submitted exclusively online** via the www.xylexpo.com website and will be valid after Cepra Srl has received the **advance payment of €50/sqm**, plus the registration and co-marketing fee. The exhibition area will be assigned in order of registration, taking into account the constraints and conditions for an efficient layout of booths inside the halls.

## The 2024 participation fees are the following.

	" <b>Early bird</b> " registration <b>within</b> October 31, 2023 €/sqm	Full-rate registration after October 31, 2023 €/sqm
up to 100 sqm	189	206
from 101 to 300 sqm	178	195
from 301 to 500 sqm	166	183
from 501 to 1,000 sqm	155	172
over 1,000 sqm	direct negotiation	direct negotiation

The following extra costs apply for open sides: for booths up to 100 sqm, the price increase for 2, 3 and 4 open sides is 15%, 25% and 40% respectively; above 100 sqm, the price increase is 10% for any number of open sides.

For instance, "early bird" rate for a 600-square-meter island booth (4 open sides), with registration within October 31, 2023, not including registration and co-marketing fees, compulsory forfeit service fee and VAT (if applicable):

up to 100 sqm:

- € 189/sqm + 40% price increase for open sides = € 264.60/sqm, x 100 sqm = € **26,460** 

from 101 to 300 sqm:

- € 178/sqm + 10% price increase for open sides = € 195.80/sqm, x 200 sqm = € 39,160 from 301 to 500 sqm:
- € 166/sqm + 10% price increase for open sides = € 182.60/sqm, x 200 sqm = € **36,520** from 501 to 600 sqm:
  - € 155/sqm + 10% price increase for open sides = € 170.50/sqm, x 100 sqm = € 17,050

Total: € 119,190

The registration and co-marketing fee amounts to € 980, while the compulsory forfeit "service fee" is 12 €/sqm, including expo center cleaning, fire extinguishers, installation of a 32A / 400V 3P+N+T power outlet with up to 10 KW installed power, indoor Wi-fi, advertising and copyright taxes for possible audio-video installations in the booths, and an entry in the new digital platform Expoplaza, where each company can illustrate its offer in detail beyond the time and geographical limits of the physical exhibition.

The "All Risks" insurance policy covering the total value of all goods, machinery, equipment and installations introduced and/or used inside the fairgrounds – which is mandatory for exhibitors – is offered at no cost by Fieramilano for a total capital of € 25,000 with no additional costs.